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New links to Clerical Medical and Standard Life for online contract enquiry

We are pleased to announce new links for online contract enquiry with Clerical Medical and Standard Life from 14th July 2008. Through these links you can obtain valuations at the click of a button, whereupon the number of units and current prices appear in your Durell system. This provides an instant, hassle-free way to update investments, eliminating tedious phone calls and saving valuable time.

In addition we have also added a new online valuation routine to load funds, units and prices into brand new policies, or existing ones where no funds currently exist. The benefit of having this is that you can more easily offer your clients an up-to-date valuation report showing all companies and funds.

Durell provides contract enquiry with a total of 14 investment companies now, including: Cofunds, Fidelity, Friends Provident, Funds Network, Norwich Union, Prudential, Scottish Equitable, Selestia, Skandia, The Hartford, Transact, Zurich and now Clerical Medical and Standard Life.

These two new links are incorporated in the latest Version 5 of "Financial Adviser", which is available as a free update to all supported users of Durell. If you require training on contract enquiry please contact Katie at Durell on 01823 326324.

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Web based motor & household quotes

Ever fancied your own motor and household cost comparison website? Now you can create one from around £75+vat per month. Durell's "General Broker" and "Complete Administrator" both include an option for on-line motor and household insurance quotes, with full-cycle EDI to process adjustments and renewals. This can be extended to your website so that prospects can enter their details directly to compare prices and product details. To prevent pranksters setting-up hoax policies the web-based system is restricted to quotes, the details of which are downloaded overnight to the office copy of Durell for processing by trained staff. For added functionality each visitor to the site can create a unique account to enable them to access previously saved quotes.

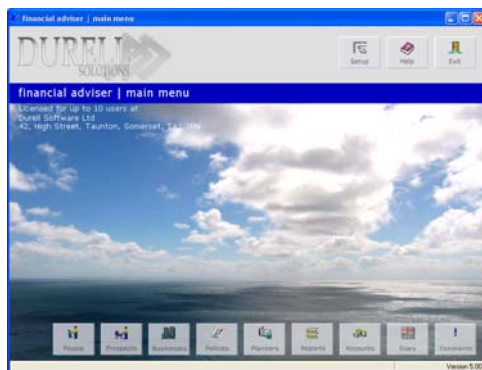
With this facility your website should attract more business. You should also save time and administration costs, as prospects enter their details directly, and existing clients can verify their renewal quotes or optionally re-broke. In order to display this facility on your website you will need a Durell software system with at least one Insurecom licence, Durell's 'Web-link' facility, a suitable website and a broadband internet connection.

If this is of interest to you please contact us for prices and further information on 01823 326324. To view a demonstration of this facility please go to www.durell.co.uk, and click on 'Online Motor and Household Quotes'.

"Durell users can now set-up their own motor and household Cost Comparison Websites for the price of an extra user-licence. There's a real opportunity here for brokers to claw back lost ground."

Robert White,
Managing Director,
Durell Software

Restyled menu screens and website



The latest system update includes new style menu screens more in keeping with Windows Vista. This modern look features changeable pictorial backdrops along with expanding transparent buttons. There is a selection of ready-made themes to choose from or alternatively each user can design their own, e.g. to include an image of their offices as a background.

You may have already noticed our recently restyled website which is more visually appealing and easier to navigate. New features include testimonials, press and news, and a comparison of features of other software systems. It also showcases our weblink and motor and household quotes facilities, as well as examples of websites designed by us as part of our new website design service.



If you would like a new website, or would like us to help you update an existing one, please call 01823 326324, or email daniel@durell.co.uk. Whether you need a basic or in-depth solution, we can help. We

can also include industry specific features, such as online motor and household quotes, or the ability for your clients to view information about their policies, quotes, investments and even fact finds direct from your own website.

“Customers who’ve just purchased Windows Vista expect to have stylish and up-to-date applications like Durell.”

Robert White,
Managing Director,
Durell Software

DON'T FORGET...

Durell's support desk is manned from 9am until 5pm, from Monday to Friday. Our experienced and knowledgeable staff are happy to help, so please call on 01823 334142. Please remember the best way to contact support is by telephone rather than email.

RMAR reports

Durell have now set up standard Retail Mediation Activities Return (RMAR) reports for both the Profit and Loss and Balance Sheet reports. These are formatted in sections like the report you have to return to the FSA, making the process easier and quicker. Robert White says: “Durell’s accounting system has always been able to produce RMAR Balance Sheets and Profit and Loss reports, but now we’re being pro-active by issuing ready-made templates, which should make this daunting task a doddle.” If you would like help with completing the set-up of these reports, please contact Iain at Durell on 01823 326324.

Mortgage fact find

In a recent update (version 4.72) Durell launched a new fact find, designed specifically for Mortgage business. This fact find is available as part of the new style fact finds available from Durell. Have you updated to the new user definable fact finds yet? In addition to viewing these on your computer, they can also be made available to your clients via your website using our weblink facility. If you would like help with updating to the new fact finds, or require more information about our weblink facility, please contact us on 01823 326324.

Insurecom anniversary

This month Durell celebrated three successful years of integration with Insurecom. This strong partnership is continuing into the future, offering Durell users full-cycle EDI motor and household insurance processing.